Jordan, The Levant &
Discovery Circle are Ready to
Welcome Your Clients

DISCOVERY CIRCLE

B2B Destination Management Company & Inbound Partner Guide 2027

DISCOVERY CIRCLE

Who We Are

Discovery Circle Tours is an independent, specialist B2B inbound tour operator and Destination Management Company (DMC) with **30 years of operational excellence** across Jordan and the MENA region.

Originally established in 1995 under the **Discovery Foundation**, DCT was built with a clear purpose: to deliver seamless, sustainable, and highly competitive travel solutions exclusively for international travel trade partners.

Our Mission

To be your ultimate inbound partner in Jordan by delivering unmatched customer care, innovative product design, and flexible FIT/Group itineraries that turn your clients into lifelong brand advocates.

Why Partner with Us

1**00% B2B & White-Label Service.** We operate under your brand. From airport meets to welcome packs and branded vehicle signages, your clients experience a seamless extension of your company's identity.

Seasonal Rate Reviews & Price Match Guarantee. Our constant benchmarking and direct hotel/transport contracting guarantee our prices remain the most competitive in the Jordanian market.

Pioneering Guest Comfort. We set the standard for quality: complimentary bottled mineral water and free Wi-Fi connections on all private transfer and tour vehicles.

Unrivaled Trade & Marketing Expertise. With direct UK/European and North American sales representation led by former Tourism Board directors, we understand international market dynamics, consumer trends, and high-converting itinerary design.

Quality Control & Total Care. No detail is overlooked. Our dedicated inspection team audits hotel rooms, transport fleets, and dining experiences prior to every arrival.

Tailor-Made Experiences for Every Traveler

High-Converting Programs Designed for Global Trade Partners

Classic Cultural & Heritage Tours

The Resort-Based Hub Circuit (The Lowest Place on Earth | 6 Days) Designed for guests who prefer a single hotel base. Operates from a 5-star Dead Sea resort with seamless day excursions to Petra, Jerash, Amman, and Mount Nebo**.**

Jordan Through the Ages (8 Days)
A deep heritage immersion linking Greco-Roman ruins, street food walking tours in Amman, Crusader castles, Petra, and an off-grid candlelit stay at Feynan Ecolodge..

Luxury & Desert Experiences

Ultimate Luxury Jordan: High-net-worth travel featuring private VIP access, luxury Dead Sea resorts, Red Sea relaxation in Aqaba, and exclusive glamping at Discovery Bedu in Wadi Rum.

Family & Active Generations

Jordan for Juniors & Teen Adventures: Specifically paced for families, incorporating treasure hunts, Wadi Mujib canyoning, floating in the Dead Sea, and camel rides across Wadi Rum.

Active & Small Group Tours

Weekly Guaranteed Departures: Value-driven small group itineraries with fixed departures, including the iconic Dana to Petra Trek (the "Inca Trail of the Middle East") and Dead to Red Cycling.

Pilgrimage & Faith-Based Journeys

I**n the Footsteps of Jesus & Moses:** Complete biblical loops covering Bethany Beyond the Jordan (Baptism Site), Mount Nebo, Machaerus, and early Christian churches of Madaba. Includes private Mass arrangements and licensed biblical guides.

Partner With Us in 2027 & Beyond

B2B Sales Support, Virtual Training & Trade Resources

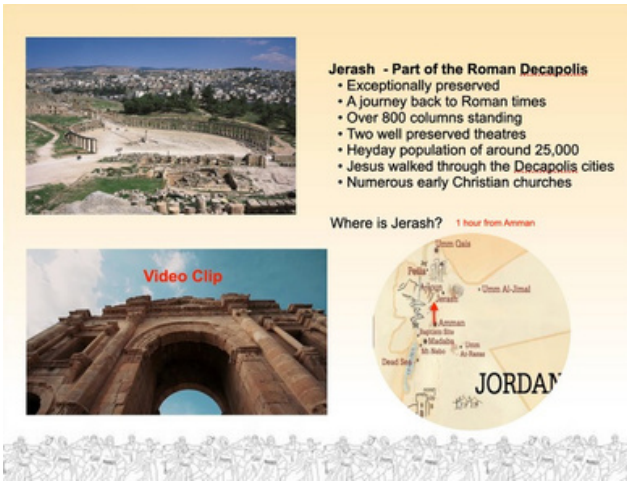
Virtual Staff Training & White-Label Sales Support

We empower your sales team to sell Jordan with confidence:

Custom Webinar & Product Training: Tailored sessions for your reservations team on destination logistics, hotel selections, and travel times.

White-Label Consumer Presentations: We present on your behalf to your prospective client groups.

Marketing Assets: Unbranded itineraries, video clips, and photo libraries ready for your brochures and websites.



Our Jordan Hubs

Amman (Head Office): Executive management, reservations, product development, and customer care.

Petra & Aqaba Offices: On-the-ground operational teams managing logistics south of Kerak, hotel management, and desert transport.

In Jordan & Beyond, We Mean Business

Integrated Solutions in Adventure, Luxury & Cross Border Travel

Discovery Terhaal - Adventure Operations

Jordan's premier adventure operator. Instrumental in pioneering the Jordan Trail, Terhaal specializes in trekking (Dana to Petra), mountain biking (Dead to Red), canyoning in Wadi Mujib, and active family holidays.

Discovery Bedu - Wadi Rum Luxury Camp

JOur luxury desert camp in the heart of Wadi Rum. Combining traditional Bedouin hospitality with five-star luxury, eco-conscious design, and fine dining under the desert stars.

Discovery Bespoke - Corporate & MICE

JDedicated handling for VIP, luxury FIT, corporate incentives, and high-security delegations. Trusted with services for Royal Palaces and high-net-worth individual itineraries.

Discovery Saudi Arabia - Our Saudi DMC

J.With dedicated operations in Saudi Arabia, we seamlessly execute multi-country Arabian itineraries, discreet luxury journeys, and heritage expeditions through AlUla, Diriyah, and beyond

DISCOVERY CIRCLE

Discovery Saudi Arabia
Open for Business

We are committed to perfecting tours and services, from initial concept to final execution, reflecting our dedication to surpassing expectations and delivering genuinely exceptional experiences.

Leveraging our intimate knowledge of Saudi Arabia's distinctive sights, sites, and heritage, we ensure your clients receive a perfectly executed and profoundly immersive journey.

Our expert team meticulously manages every aspect of your clients' services and tours in Saudi Arabia, ensuring they can relax completely and fully enjoy their holiday with absolute peace of mind.

Discreet Luxury - Discover Saudi's stunning natural beauty on guided hikes through mountains, forests, and wadis. Enjoy breathtaking panoramic views and immerse yourself in nature's tranquility .

Unique Exploration - We can customize a unique itinerary incorporating multiple activities and destinations, tailoring the experience to your preferences and interests.

Authentic Arabia - Discover the pinnacle of premium travel in Saudi Arabia, where your dreams are meticulously crafted into unforgettable memories.

Creative Solutions - We go beyond the expected, offering creative and innovative solutions tailored to your specific vision. We pride ourselves on crafting unique and memorable tours that reflect your personality and exceed your expectations.

A Little Bit More

Our Guarantee to You

At Discovery Circle Tours we pride ourselves in our knowledge of Jordan and the international generating markets. We have unrivalled connections in Jordan through our Senior Management Team and our International Offices and Representatives are leaders in their field.

Charity Support

DCT supports the King Hussein Cancer Foundation and donates One Jordanian Dinar for each client that we operate in Jordan. During 2025 these small contributions added up to nearly 20,000 Jordanian Dinars (Around USD 30 000.00) and will be used by the King Hussein Cancer Foundation to support the prevention and treatment of cancer in Jordan. This is done on your behalf, our tour operator partner.

We guarantee that having Discovery Circle Tours as your partner in Jordan will provide you with an exceptional service at outstanding value for money.

We start where the others stop.
Big enough to Deliver – Small enough to Care!

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