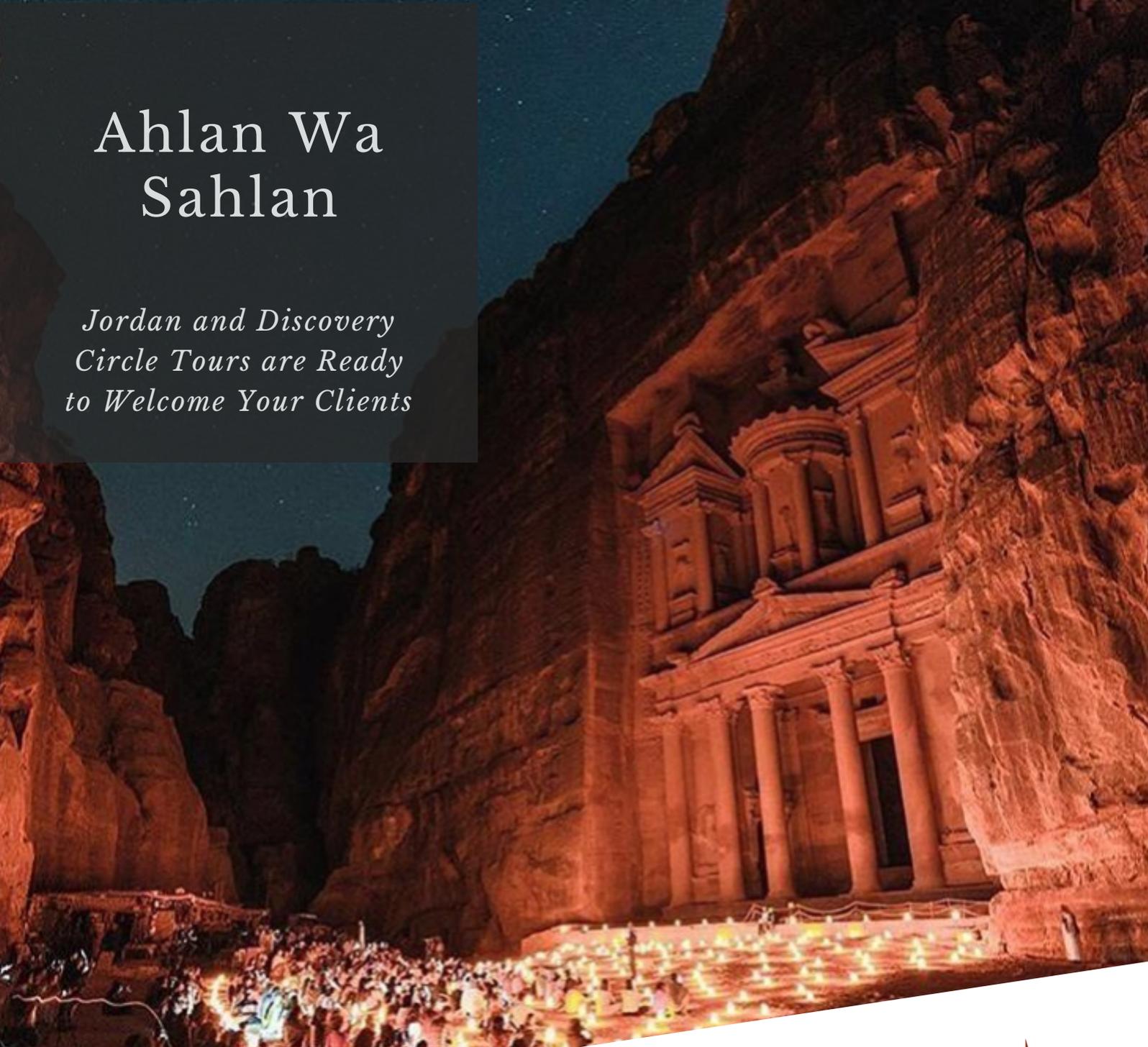


# Ahlan Wa Sahlan

*Jordan and Discovery  
Circle Tours are Ready  
to Welcome Your Clients*



# Discovery Circle Tours 2022



## Company Background

Discovery Circle Tours, formerly Jordan Circle Tours, is an independent, full-service B2B Jordanian based inbound tour operator and Destination Management Company with 26 years' operating experience.

Our parent company, Discovery Foundation was established in 1995 with the aim of delivering specialist **sustainable** travel arrangements in Jordan, Dubai, Abu Dhabi and the MENA Region.

Discovery Circle Tours (DCT) was established in January 2012 following 17 years of operation under the Jordan Circle Tours brand.

**Mission** - Our goal is simple – *to become the best tour operator partner in Jordan – providing excellent customer service and high-quality, unique FIT and Group tours for our international tour operator partners.*

Our excellence in customer service provides your clients with a home away from home and ensures their time in Jordan is unforgettable.

Our team of experienced customer service, operation and tour designers ensure that from the moment you send us the enquiry to the minute we put your clients on the plane home no stone is left unturned.

Our unique experience in marketing and selling Jordan in international markets combined with our unrivalled knowledge of Jordan and current travel trends means we can offer you the most innovative and up to date itineraries.

**“We guarantee that our product to you will be unique in the market place”**

Since the outbreak of Coronavirus - COVID 19 - we have been updating our policies and procedures to ensure that when you're ready to send clients both us and our suppliers will be ready to meet your needs.

We have spoken and met with all of our hotel / accommodation partners to discuss their procedures and to ensure that they will meet the demands of you the international tour operator.

We have had the same conversation with our transport suppliers and restaurants we use for group tours and those we recommend for FITs.

We are 100% confident that we will be able to meet all / any additional requirements you may have for your clients visiting in 2021 and beyond following the New Normal.

***Opposite you will find all relevant links to the most important pages on our website.***

We regularly update our website and our blog, which is linked opposite and on the footer of all of our emails, so you can easily check the latest news and information.

## The Important Bit for Covid Safe Travels

### Discovery Circle Tours DMC

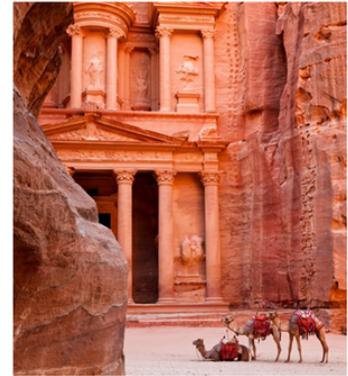
Discovery Circle Tours, formerly Jordan Circle Tours, is an independent, full service B2B Jordanian based inbound tour operator and Destination Management Company - DMC with 20 years operating experience. Specialising in cultural and historical tours and holidays of Jordan we work in partnership with international tour operators from all over the world both large and small operating group and FIT tours. We strive to be the best inbound Tour Operator and Destination Management Company, DMC, and the best possible business partner, so when your clients arrive in Jordan they are greeted with your branding and your welcome.

Providing excellent customer service we provide your clients with a home away from home experience and ensure that their time in Jordan is unforgettable. Our team of experienced customer service, operation and tour / holiday designers ensure that from the moment you send us the enquiry to the minute we put your clients on the plane home no stone is left unturned.

Our unique experience in marketing, promoting and selling Jordan in international markets combined with our unrivalled knowledge of Jordan, and current travel trends, means we can offer you the most innovative and up to date tour and holiday itineraries. No other DMC understands the international tourism market like us.

So why not give us a call or drop a us a line and see how we can make the Jordan tour and holiday experience for both you and your clients an unforgettable journey.

[Click here for Covid 19 updates](#)



## Essential Links

Covid 19 Procedures - [Click Here](#)

Jordan Entry Rules during Covid 19 - [Click Here](#)

Health and Safety Policy - [Click Here](#)

Licences and Insurance - [Click Here](#)

Emergency Response - [Click Here](#)

Company Policies and Procedures - [Click Here](#)

Download our full suite of Company Documents - [Click Here](#)



Jordan's Desert  
Today

## Land of the Bible, hearland of Faith

A tour or pilgrimage to Jordan not only follows in the footsteps of Jesus but also those of the Patriarchs and Prophets.

From the earliest recorded journeys, Jordan has been a place of pilgrimage as it was considered necessary to make visits to the holy places of this Holy Land.

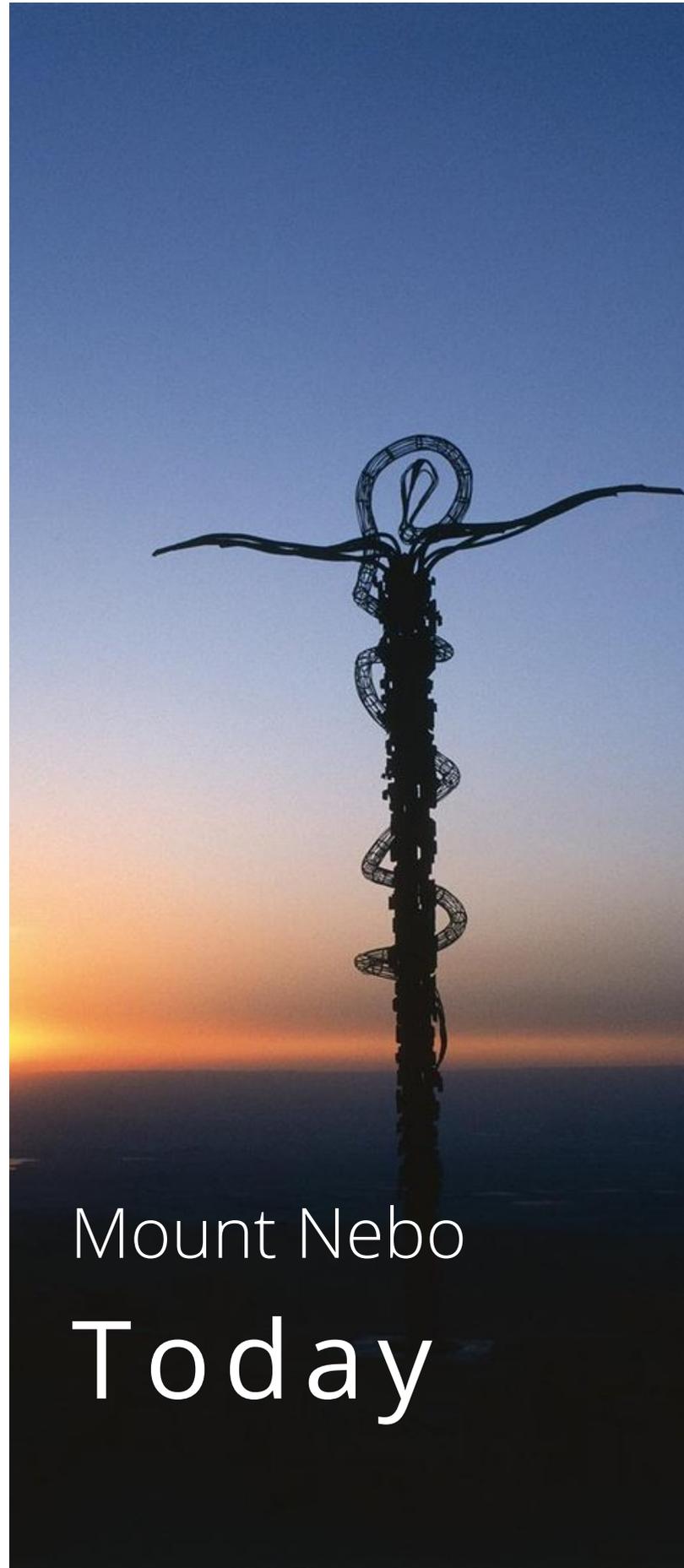
Visit the Decapolis towns as Jesus did, look as Moses did from Mount Nebo to the Promised Land, share in the vision of John the Baptist and the hope of Elijah.

At the same time, you can explore the world's most dramatic monuments and landscapes, the famed city of Petra, the ancient Roman towns, and the spectacular scenery of Wadi Rum, the legendary setting of Lawrence of Arabia.

To journey through Jordan is a journey through the pages of the Bible and the history of the Christian Faith.

Discovery Circle Tours has been organising pilgrimages to Jordan from the very beginning. We work with some of the best guides in Jordan who provide the perfect atmosphere for your clients to experience Jordan as the Holy Land it truly is.

For more information on our Pilgrim tours visit our dedicated website pilgrim tours to Jordan. [www.pilgrimtoursofjordan.com](http://www.pilgrimtoursofjordan.com)



Mount Nebo  
Today

## Jordan's Christian Heritage



**Petra Aaron's Tomb - Numbers 20: 22-29** - Sitting high above Petra Aaron's tomb is the final resting place of Moses' brother. Petra was also home to the early Christians in Jordan once the Romans had left the city.



**Mount Nebo - Deuteronomy 34: 1-8**  
This is thought to be the last view Moses had before he died. The view over the Promised Land, a land he led his people to but was never allowed to enter. The view from Mount Nebo is almost identical now to as it was in Moses' time.

**Bethany Beyond Jordan - John 1: 19-34**  
The official baptism site of Jesus and **verified by Christian leaders** from across the world.

A visit or pilgrimage to the Baptism site is visiting the birthplace of Christianity.



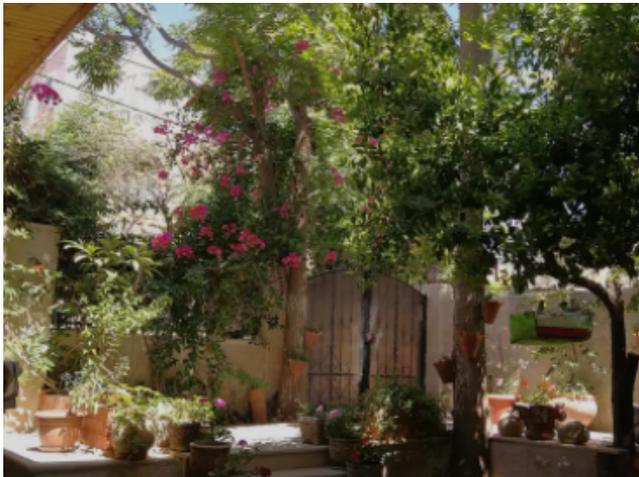
**Umm Qais - Mark 5: 1-13**  
The Miracle of the Gadarene Swine took place in Gadara - modern-day Umm Qais. Not only is this the place of miracles but one of the most evocative places in Jordan and the wider Middle East at the crossroads of Jordan, Syria and Israel.



# News from Discovery Circle Tours



**Saudi Arabia** - We are opening an office in Saudi Arabia - all the licences are ready and we are looking for offices and staff. From mid 2022 we can handle your Saudi business from Jordan.



**Amman Private Homes** - We own a few private homes in Amman so why not book these for your FIT clients - these are unique properties in the old part of Amman and are perfect for exploring this unique city and living like a local.

**Discovery Terhaal - Adventure** - We own Terhaal Adventures - so can support any of your adventure needs in Jordan. Want to hike on the Jordan Trail, climb in Wadi Rum or canyon in the Mujib - we are ready to go.



**Online Training** - presentations contain a mixture of video clips, images and general information regarding Jordan, travelling times and what to expect.

**Transportation**

- Luxury Coaches and Cars
- Carried out by Driver and Guide









Internal Vehicle Hygiene Check	Yes	No	N/A
All hand services should be wiped down with antibacterial wipes			
Windows should be cleaned on the inside of the vehicle			
Vehicle should be clean of all rubbish, old water bottles etc			
Drivers vehicle compartment should be cleaned with antibacterial wipes			
All external door handles / support handles should be cleaned with antibacterial wipes			
Where toilets are provided inside vehicles these should be cleaned and only used for emergencies			
Toilets should be cleaned after each use by the driver			
Group Trips - All day packs should be stored in the luggage area to avoid cross contamination of the inside of the vehicle			
Hand sanitiser should be provided at every entrance and exit to the bus			
All pax should be issued with a personal hand sanitiser at the beginning of every tour			



## Saudi Arabia

Who hasn't considered selling tours to Saudi Arabia with its Nabatean riches, beautiful deserts, and fascinating culture?

So what's it like on the ground?

Is it ready for upmarket luxury tours staying in the best accommodation catering for international tourists?

In short, the answer to that question is somewhere between Maybe and Probably!.

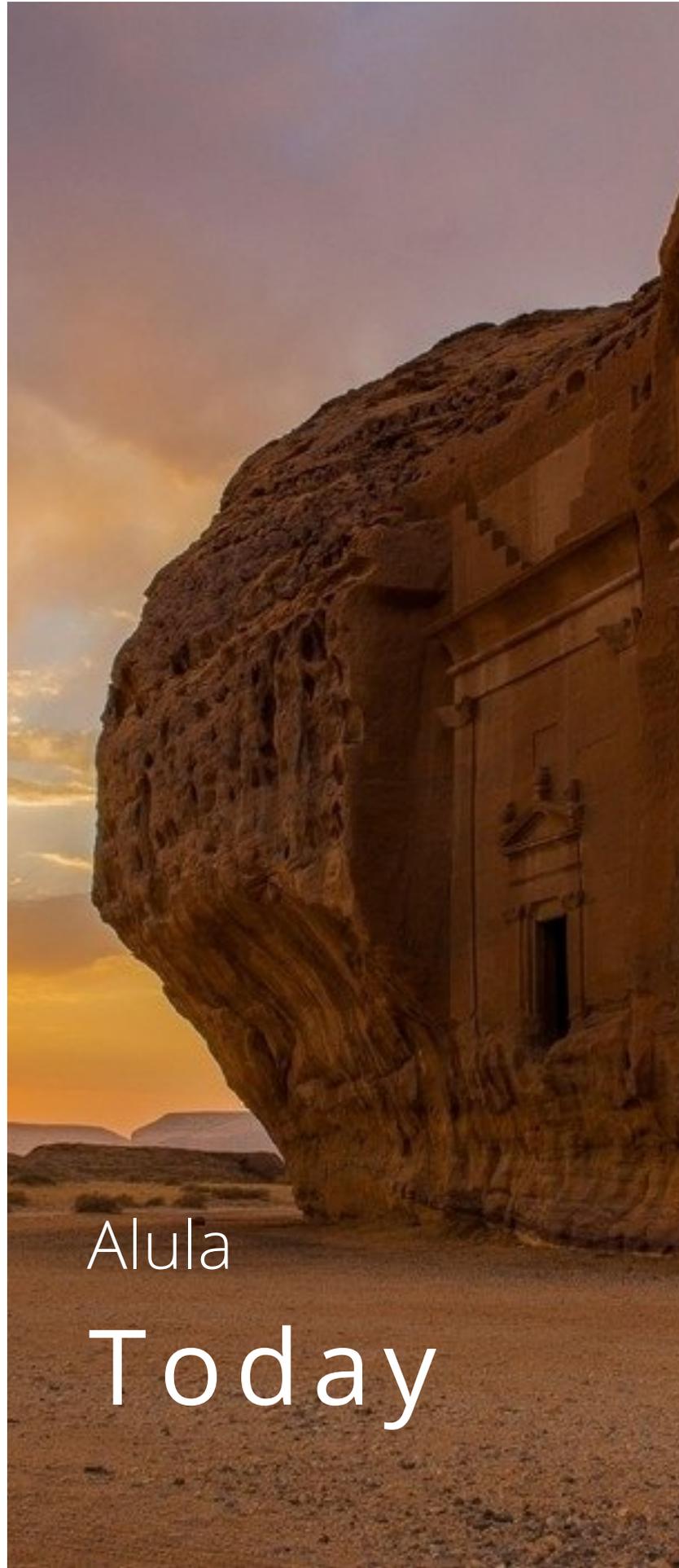
You'll certainly need a partner you can trust, one that has been working with international tourists in the luxury, touring, and perhaps the adventure sectors for many years, and who really understands their needs.

Discovery Circle Tours (DCT) was established in January 2012 following 20 years of operation under the Jordan Circle Tours brand.

But, we have a plan. And we'd like to share that with you and support you in your efforts to sell high-quality tours to Saudi Arabia and Jordan.

So, whether you decide to sell them as two separate destinations or in combination we are there to help, support, and advise.

Our goal is to create a range of unforgettable journeys that will take your clients on the adventure of a lifetime while maintaining high-quality services you can trust.



Alula  
Today

## In Jordan We Mean Business



As well as Discovery Circle Tours in Jordan we also own and manage;

**Discovery Bedu** - the most luxurious desert camp in Wadi Rum, which offers a unique blend of authenticity, tradition and luxury.

**Discovery Bespoke** - specialising in the MICE Sector, Bespoke is one of the few companies in Jordan that provides services for the Royal Palaces.

**Discovery Terhaal** - a dedicated adventure tour operator specialising in mountain biking and trekking who were instrumental in setting up the Jordan Trail.

**The Discovery Foundation** - a pioneer of Responsible and Sustainable Tourism in Jordan striving to protect the environment and work for the benefit of local Jordanians.

### Our Homes in Jordan

**Amman** - Head Office of DCT and Discovery Foundation. and where our experienced sales, reservations, product, and operations teams live.

**Petra and Aqaba** - Our operations teams in these offices take care of all of the passengers south of Kerak Castle and closely manage the hotels and desert accommodation suppliers to ensure your clients get the very best experience as they travel through Jordan.



## The Difference

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**Total Customer Care** - We pride ourselves with the care we give to all our clients. Rest assured that your clients will be treated with the utmost care.

**Benchmarking** – At Discovery Circle we constantly review our product and services against our Jordanian competitors to ensure you have the very best product in the market.

**Prices** - Our seasonal review process enables us to re-confirm our hotel and transport contracts providing you with peace of mind that our prices to you are the most competitive.

**Product and Services** – Our team are constantly researching new product and services. This allows us to innovate and keep you, our partners, with a USP and Differentiator e.g. we were the first DMC to provide FREE Bottled Mineral water and FREE WIFI connections on all of our vehicles.

## An Experienced Team

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### **Tour Designers & Reservations Team**

Our tour designers and reservations team are the spine of the company. Many have been working in the travel industry all their lives and are true professionals. They design and set up all your itineraries.

### **Customer Service Team**

No stone is left unturned and our team is responsible for checking – every hotel room, every car and every tour bus before your clients use them. This means the quality of the product your clients experience and receive is assured. We also regularly check the restaurants and food outlets that your clients visit and use so we both have peace of mind.

### **International Sales and Marketing**

Our Director of Marketing is based in London and has over twenty years' experience in the tourism industry, 10 as the Director of the Jordan Tourism Board UK. He's experienced in marketing in the UK, USA and Canada, Australia, New Zealand and South Africa.



“Our products to you will be unique in the market place”

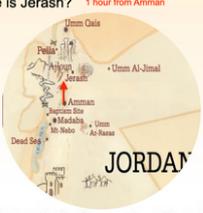
# Virtual Training & Promotion



**Jerash - Part of the Roman Decapolis**

- Exceptionally preserved
- A journey back to Roman times
- Over 800 columns standing
- Two well preserved theatres
- Heyday population of around 25,000
- Jesus walked through the Decapolis cities
- Numerous early Christian churches

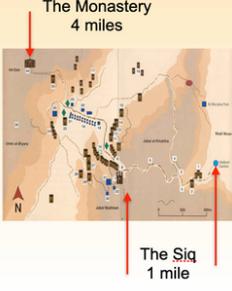
Where is Jerash? 1 hour from Amman




We build a mixture of bespoke presentations about our specific product and we have also developed a range of site specific presentation. For example what to expect from a Petra visit.

We've also been busy training tour operator sales and reservation staff and have even given a few consumer presentation about Jordan on behalf of our international tour operator partners.

**Petra - The SIQ**




**On Arrival in Jordan Clients**

- Guests are advised to wear face masks in the airport
- Our staff will wear masks
- Guests will be issued with a **Travel Safe Kit**

**Travel Safe Kit**



- From **Day Two ALL** daypack and bags must be stored in the luggage area of the bus
  - This ensures no cross contamination on the bus
- An area at the back of the bus will be allocated so any guest taken ill can self-isolate until they can be safely removed from the tour.

We also mention the steps we've taken to ensure your clients are safe when they arrive in Jordan and talk about the changes made to sanitation of hotels and all vehicles.

Our presentations contain a mixture of video clips, images and general information regarding Jordan, travelling times and what to expect.

**Transportation**

- Luxury Coaches and Cars
- Carried out by Driver and Guide





Internal Vehicle Hygiene Check	Yes	No	N/A
All hand services should be wiped down with antibacterial wipes			
Windows should be cleaned on the inside of the vehicle			
Vehicle should be clean of all rubbish, old water bottles etc			
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All pax should be issued with a personal hand sanitiser at the beginning of every tour			

***If you would like to arrange a virtual training session for your team or even a consumer presentation on your behalf please do let us know as we'd be happy to set one up.***



Adventure  
Today

## A Little Bit More

### Charity Support

DCT supports the King Hussein Cancer Foundation and donates One Jordanian Dinar for each client that we operate in Jordan. During 2019 these small contributions added up to over 20,000 Jordanian Dinars (Around USD 30 000.00) and will be used by the King Hussein Cancer Foundation to support the prevention and treatment of cancer in Jordan. This is done on your behalf, our tour operator partner.

### Our Guarantee to You

At Discovery Circle Tours we pride ourselves in our knowledge of Jordan and the international generating markets. We have unrivalled connections in Jordan through our Senior Management Team and our International Offices and Representatives are leaders in their field.

We guarantee that having Discovery Circle Tours as your partner in Jordan will provide you with an exceptional service at outstanding value for money.

***We start where the others stop.***

***Big enough to Deliver – Small enough to Care!***

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